

|                                 | Vendor Name | DUNN MFG.           |            | GLOBE ELECTRIC CO                  |            | LOHMANN & RAUSCHER |            | ALTERNATE BID*<br>LOHMANN & RAUSCHER |            | THE STRONG GROUP, INC.             |            | UNITED RENTALS, INC. |            |
|---------------------------------|-------------|---------------------|------------|------------------------------------|------------|--------------------|------------|--------------------------------------|------------|------------------------------------|------------|----------------------|------------|
|                                 | Brand Name  | Vinita Flag & Apron |            | Iron Horse                         |            | Lohmann & Rauscher |            | Lohmann & Rauscher                   |            | Iron Horse Safety                  |            | Iron Horse Safety    |            |
|                                 | Part Number |                     |            | ND 2012 Safety                     |            | 400524-SIZE        |            | 400526-SIZE                          |            | ND 2012 Safety                     |            | MD 2012 Safety-SIZE  |            |
| Item No.                        | Description | Qty.                | Unit Price | Qty.                               | Unit Price | Qty                | Unit Price | Qty.                                 | Unit Price | Qty.                               | Unit Price | Qty.                 | Unit Price |
| GROUP 01 - STANDARD SAFETY VEST |             |                     |            |                                    |            |                    |            |                                      |            |                                    |            |                      |            |
| 1                               | SMALL       | 1 to 250            | \$ 10.97   | Net Price All Quantities This Size | \$ 8.65    | 1 to 50            | \$ 10.25   | 1 to 50                              | \$ 4.95    | Net Price All Quantities This Size | \$ 9.00    | 1 to 24              | \$ 12.50   |
|                                 |             | 250 to 750          | \$ 9.97    |                                    |            | 51 to 100          | \$ 10.25   | 51 to 100                            | \$ 4.95    |                                    |            | 25 or More           | \$ 11.50   |
|                                 |             | 750 to 1000         | \$ 8.97    |                                    |            | 101 to 150         | \$ 10.25   | 101 to 150                           | \$ 4.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 8.97    |                                    |            | 200 or More        | \$ 10.25   | 200 or More                          | \$ 4.95    |                                    |            |                      |            |
| 2                               | MEDIUM      | 1 to 250            | \$ 10.97   | Net Price All Quantities This Size | \$ 8.64    | 1 to 50            | \$ 10.25   | 1 to 50                              | \$ 4.95    | Net Price All Quantities This Size | \$ 9.00    | 1 to 24              | \$ 12.50   |
|                                 |             | 250 to 750          | \$ 9.97    |                                    |            | 51 to 100          | \$ 10.25   | 51 to 100                            | \$ 4.95    |                                    |            | 25 or More           | \$ 11.50   |
|                                 |             | 750 to 1000         | \$ 8.87    |                                    |            | 101 to 150         | \$ 10.25   | 101 to 150                           | \$ 4.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 8.97    |                                    |            | 200 or More        | \$ 10.25   | 200 or More                          | \$ 4.95    |                                    |            |                      |            |
| 3                               | LARGE       | 1 to 250            | \$ 10.97   | Net Price All Quantities This Size | \$ 8.64    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 9.00    | 1 to 24              | \$ 12.50   |
|                                 |             | 250 to 750          | \$ 9.97    |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 11.50   |
|                                 |             | 750 to 1000         | \$ 8.97    |                                    |            | 101 to 150         | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 8.97    |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |
| 4                               | X-LARGE     | 1 to 250            | \$ 10.97   | Net Price All Quantities This Size | \$ 8.64    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 9.00    | 1 to 24              | \$ 12.50   |
|                                 |             | 250 to 750          | \$ 9.97    |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 11.50   |
|                                 |             | 750 to 1000         | \$ 8.97    |                                    |            | 101 to 150         | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 8.97    |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |
| 5                               | XX-LARGE    | 1 to 250            | \$ 12.72   | Net Price All Quantities This Size | \$ 9.23    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 9.50    | 1 to 24              | \$ 13.00   |
|                                 |             | 250 to 750          | \$ 11.72   |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 12.00   |
|                                 |             | 750 to 1000         | \$ 10.72   |                                    |            | 101 to 150         | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 10.72   |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |
| 6                               | XXX-LARGE   | 1 to 250            | \$ 12.72   | Net Price All Quantities This Size | \$ 9.23    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 9.50    | 1 to 24              | \$ 13.00   |
|                                 |             | 250 to 750          | \$ 11.72   |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 12.00   |
|                                 |             | 750 to 1000         | \$ 10.72   |                                    |            | 101 to 150         | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 10.72   |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |
| 7                               | XXXX-LARGE  | 1 to 250            | \$ 13.86   | Net Price All Quantities This Size | \$ 9.75    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 10.00   | 1 to 24              | \$ 13.50   |
|                                 |             | 250 to 750          | \$ 12.86   |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 12.50   |
|                                 |             | 750 to 1000         | \$ 11.86   |                                    |            | \$ 12.25           | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 11.86   |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |
| 8                               | XXXXX-LARGE | 1 to 250            | \$ 13.86   | Net Price All Quantities This Size | \$ 9.75    | 1 to 50            | \$ 12.25   | 1 to 50                              | \$ 6.95    | Net Price All Quantities This Size | \$ 10.00   | 1 to 24              | \$ 13.50   |
|                                 |             | 250 to 750          | \$ 12.86   |                                    |            | 51 to 100          | \$ 12.25   | 51 to 100                            | \$ 6.95    |                                    |            | 25 or More           | \$ 12.50   |
|                                 |             | 750 to 1000         | \$ 11.86   |                                    |            | 101 to 150         | \$ 12.25   | 101 to 150                           | \$ 6.95    |                                    |            |                      |            |
|                                 |             | 1000 or More        | \$ 11.86   |                                    |            | 200 or More        | \$ 12.25   | 200 or More                          | \$ 6.95    |                                    |            |                      |            |

|                                                                                                                            | Vendor Name | DUNN MFG.           |            | GLOBE ELECTRIC CO                  |            | LOHMANN & RAUSCHER |            | ALTERNATE BID*     |            | THE STRONG GROUP, INC.             |            | UNITED RENTALS, INC. |            |
|----------------------------------------------------------------------------------------------------------------------------|-------------|---------------------|------------|------------------------------------|------------|--------------------|------------|--------------------|------------|------------------------------------|------------|----------------------|------------|
|                                                                                                                            | Brand Name  | Vinita Flag & Apron |            | Iron Horse                         |            | Lohmann & Rauscher |            | Lohmann & Rauscher |            | Iron Horse Safety                  |            | Iron Horse Safety    |            |
|                                                                                                                            | Part Number |                     |            | ND 2012 Safety                     |            | 400524-SIZE        |            | 400526-SIZE        |            | ND 2012 Safety                     |            | MD 2012 Safety-SIZE  |            |
| No.                                                                                                                        | Description | Qty.                | Unit Price | Qty.                               | Unit Price | Qty                | Unit Price | Qty.               | Unit Price | Qty.                               | Unit Price | Qty.                 | Unit Price |
| GROUP 02 - SURVEY VEST                                                                                                     |             |                     |            |                                    |            |                    |            |                    |            |                                    |            |                      |            |
|                                                                                                                            | Brand Name  | Vinita Flag & Apron |            | Iron Horse                         |            | Lohmann & Rauscher |            | Lohmann & Rauscher |            | Iron Horse Safety                  |            | Iron Horse Safety    |            |
|                                                                                                                            | Part Number |                     |            | ND 2012 Survey                     |            | 400525-SIZE        |            | 400525-SIZE        |            | ND 2012 Safety                     |            | MD 2012 Survey-SIZE  |            |
| 9                                                                                                                          | SMALL       | 1 to 250            | \$ 16.18   | Net Price All Quantities This Size | \$ 10.85   | 1 to 50            | \$ 15.25   | 1 to 50            | \$ 15.25   | Net Price All Quantities This Size | \$ 11.00   | 1 to 24              | \$ 15.35   |
|                                                                                                                            |             | 250 to 750          | \$ 15.80   |                                    |            | 51 to 100          | \$ 15.25   | 51 to 100          | \$ 15.25   |                                    |            | 25 or More           | \$ 14.35   |
|                                                                                                                            |             | 750 to 1000         | \$ 15.00   |                                    |            | 101 to 150         | \$ 15.25   | 101 to 150         | \$ 15.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 15.00   |                                    |            | 200 or More        | \$ 15.25   | 200 or More        | \$ 15.25   |                                    |            |                      |            |
| 10                                                                                                                         | MEDIUM      | 1 to 250            | \$ 16.18   | Net Price All Quantities This Size | \$ 10.85   | 1 to 50            | \$ 15.25   | 1 to 50            | \$ 15.25   | Net Price All Quantities This Size | \$ 11.00   | 1 to 24              | \$ 15.35   |
|                                                                                                                            |             | 250 to 750          | \$ 15.80   |                                    |            | 51 to 100          | \$ 15.25   | 51 to 100          | \$ 15.25   |                                    |            | 25 or More           | \$ 14.35   |
|                                                                                                                            |             | 750 to 1000         | \$ 15.00   |                                    |            | 101 to 150         | \$ 15.25   | 101 to 150         | \$ 15.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 15.00   |                                    |            | 200 or More        | \$ 15.25   | 200 or More        | \$ 15.25   |                                    |            |                      |            |
| 11                                                                                                                         | LARGE       | 1 to 250            | \$ 16.18   | Net Price All Quantities This Size | \$ 10.85   | 1 to 50            | \$ 18.25   | 1 to 50            | \$ 18.25   | Net Price All Quantities This Size | \$ 11.00   | 1 to 24              | \$ 15.35   |
|                                                                                                                            |             | 250 to 750          | \$ 15.80   |                                    |            | 51 to 100          | \$ 18.25   | 51 to 100          | \$ 18.25   |                                    |            | 25 or More           | \$ 14.35   |
|                                                                                                                            |             | 750 to 1000         | \$ 15.00   |                                    |            | 101 to 150         | \$ 18.25   | 101 to 150         | \$ 18.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 15.00   |                                    |            | 200 or More        | \$ 18.25   | 200 or More        | \$ 18.25   |                                    |            |                      |            |
| 12                                                                                                                         | X-LARGE     | 1 to 250            | \$ 16.18   | Net Price All Quantities This Size | \$ 11.40   | 1 to 50            | \$ 18.25   | 1 to 50            | \$ 18.25   | Net Price All Quantities This Size | \$ 11.50   | 1 to 24              | \$ 15.85   |
|                                                                                                                            |             | 250 to 750          | \$ 15.80   |                                    |            | 51 to 100          | \$ 18.25   | 51 to 100          | \$ 18.25   |                                    |            | 25 or More           | \$ 14.85   |
|                                                                                                                            |             | 750 to 1000         | \$ 15.00   |                                    |            | 101 to 150         | \$ 18.25   | 101 to 150         | \$ 18.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 15.00   |                                    |            | 200 or More        | \$ 18.25   | 200 or More        | \$ 18.25   |                                    |            |                      |            |
| 13                                                                                                                         | XX-LARGE    | 1 to 250            | \$ 17.47   | Net Price All Quantities This Size | \$ 11.60   | 1 to 50            | \$ 18.25   | 1 to 50            | \$ 18.25   | Net Price All Quantities This Size | \$ 11.75   | 1 to 24              | \$ 16.10   |
|                                                                                                                            |             | 250 to 750          | \$ 17.07   |                                    |            | 51 to 100          | \$ 18.25   | 51 to 100          | \$ 18.25   |                                    |            | 25 or More           | \$ 15.10   |
|                                                                                                                            |             | 750 to 1000         | \$ 16.80   |                                    |            | 101 to 150         | \$ 18.25   | 101 to 150         | \$ 18.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 16.80   |                                    |            | 200 or More        | \$ 18.25   | 200 or More        | \$ 18.25   |                                    |            |                      |            |
| 14                                                                                                                         | XXX-LARGE   | 1 to 250            | \$ 17.47   | Net Price All Quantities This Size | \$ 11.95   | 1 to 50            | \$ 18.25   | 1 to 50            | \$ 18.25   | Net Price All Quantities This Size | \$ 12.10   | 1 to 24              | \$ 16.35   |
|                                                                                                                            |             | 250 to 750          | \$ 17.07   |                                    |            | 51 to 100          | \$ 18.25   | 51 to 100          | \$ 18.25   |                                    |            | 25 or More           | \$ 15.35   |
|                                                                                                                            |             | 750 to 1000         | \$ 16.80   |                                    |            | 101 to 150         | \$ 18.25   | 101 to 150         | \$ 18.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 16.80   |                                    |            | 200 or More        | \$ 18.25   | 200 or More        | \$ 18.25   |                                    |            |                      |            |
| 15                                                                                                                         | XXXX-LARGE  | 1 to 250            | \$ 18.91   | Net Price All Quantities This Size | \$ 12.20   | 1 to 50            | \$ 18.25   | 1 to 50            | \$ 18.25   | Net Price All Quantities This Size | \$ 12.25   | 1 to 24              | \$ 16.60   |
|                                                                                                                            |             | 250 to 750          | \$ 18.60   |                                    |            | 51 to 100          | \$ 18.25   | 51 to 100          | \$ 18.25   |                                    |            | 25 or More           | \$ 15.60   |
|                                                                                                                            |             | 750 to 1000         | \$ 18.20   |                                    |            | 101 to 150         | \$ 18.25   | 101 to 150         | \$ 18.25   |                                    |            |                      |            |
|                                                                                                                            |             | 1000 or More        | \$ 18.20   |                                    |            | 200 or More        | \$ 18.25   | 200 or More        | \$ 18.25   |                                    |            |                      |            |
| Returned Amendment No. 2                                                                                                   |             | NO                  |            | NO                                 |            | YES                |            | YES                |            | NO                                 |            | NO                   |            |
| *ALTERNATE BID - Safety Vests packaged 25/Case. Initial order 34-60 days; future orders 30 days ARO.                       |             |                     |            |                                    |            |                    |            |                    |            |                                    |            |                      |            |
| Iron Horse Brand submitted does not meet the amended specifications.                                                       |             |                     |            |                                    |            |                    |            |                    |            |                                    |            |                      |            |
| Vinita Flag & Apron Brand submitted does not meet the ANSI/ISEA 107-2010 requirements and did not sent in an original bid. |             |                     |            |                                    |            |                    |            |                    |            |                                    |            |                      |            |