

SUMMARY OF BIDS
192-46-13-050, Liquid De-Icer, Agricultural Based
September 4, 2013; 2:00 pm

N.D. Dept. of Transportation
Marilyn Langehaug, Financial Mgmt. Division

| BIDDER NAME: | SMITH FERTILIZER & GRAIN CO., INC. | PRAIRIE SUPPLY | SNI SOLUTIONS | ENVIROTECH SERVICES |
|--|---|-----------------------|----------------------|----------------------------|
| | Knoxville, IA | West Fargo, ND | Geneseo, IL | Greeley, CO |
| Liquid De-Icer, Agricultural Based: | | | | |
| Manufacturer | American Crystal Sugar Company | Prairie Supply Inc. | Geomelt USA | Envirotech Services |
| Brand Name | Beet 55-C (CSB) | Prairie Fire 65% | Geomelt 55 | LCS Concentrate |
| Pickup Location - City/State | Hillsboro or East Grand Forks, ND | Hillsboro, ND | Hillsboro, ND | Marshall, MN |
| Price per gallon - FOB Origin | \$0.610 | \$0.639 | \$0.650 | \$2.160 |
| @324,000 Estimated Annual Gallons* | \$197,640.000 | \$207,036.000 | \$210,600.000 | \$699,840.000 |
| Price per gallon By District - FOB Destination | | | | |
| Bismarck | \$0.820 | \$0.879 | \$0.860 | \$2.750 |
| Valley City | \$0.690 | \$0.759 | \$0.730 | \$2.550 |
| Devils Lake | \$0.700 | \$0.779 | \$0.780 | \$2.710 |
| Minot | \$0.860 | \$0.879 | \$0.880 | \$2.850 |
| Dickinson | \$0.910 | \$0.969 | \$0.900 | \$2.880 |
| Grand Forks | \$0.650 | \$0.699 | \$0.690 | \$2.590 |
| Williston | \$0.980 | \$1.009 | \$1.010 | \$3.030 |
| Fargo | \$0.650 | \$0.699 | \$0.700 | \$2.480 |
| Amendment No. 1 Returned? Yes/No | YES | YES | NO | NO |
| Reciprocal Preference: | OK | N/A | OK | OK |
| *Actual awarded dollars are dependent upon the seasonal requirements at the per gallon price and FOB point . | | | | |