

Bert's							Monroe						
Technical Criteria	Tim	Robin	Shawn	Jesse	Average		Technical Criteria	Tim	Robin	Shawn	Jesse	Average	
Applicability and Specifcaitons	35	31	30	35	32.75		Applicability and Specifcaitons	24	25	26	24	24.75	
Parts and Service	8	9	8	8	8.25		Parts and Service	7	8	7	10	8.00	
Product History and References	10	10	10	10	10.00		Product History and References	10	10	10	10	10.00	
Warranty	4	5	4	5	4.50		Warranty	3	4	3	4	3.50	
Evaluator Totals	57	55	52	58	222.00		Evaluator Totals	44	47	46	48	185.00	
Grand Total					222.00		Grand Total					185.00	
Technical Score					55.50		Technical Score					46.25	
Cost Proposal Score	38.07	38.07	38.07	38.07	38.07		Cost Proposal Score	40.00	40.00	40.00	40.00	40.00	
Total	95.07	93.07	90.07	96.07	93.57		Total	84.00	87.00	86.00	88.00	86.25	
								Cost point calculation					
	Bert's	Monroe						<u>Bert's</u> Monroe Paraglide Wing	<u>*Bert's ALT 1</u> Falls Post Less Wing	<u>Bert's ALT 2</u> Falls Monroe Combo	<u>Monroe</u>		
Technical Criteria							Turnkey Pacakge #1 ea.	\$110,466.00	\$110,466.00	\$113,376.00	\$102,557.00		
Applicability and Specifcaitons	32.75	24.75					Total Turnkey Package #1	\$1,767,456.00	\$1,767,456.00	\$1,814,016.00	\$1,640,912.00		
Parts and Service	8.25	8.00					Turnkey Package #2 ea.	\$100,287.00	\$100,287.00	\$103,197.00	\$97,632.00		
Product History and References	10.00	10.00					Total Turnkey Package #2	\$1,905,453.00	\$1,905,453.00	\$1,960,743.00	\$1,855,008.00		
Warranty	4.50	3.50											
Technical Score	55.50	46.25											
Cost Proposal Score	38.07	40.00					Total Proposal Cost	\$3,672,909.00	\$3,672,909.00	\$3,774,759.00	\$3,495,920.00		
Total	93.57	86.25					Points	38.07	38.07	37.05	40.00		
							*NDDOT wishes to stick with Falls wing						