CONTRACT AWARD
North Dakota Department of Transportation, Financial Management
SFN 51904

PROCUREMENT SECTION, RM 222
FINANCIAL MANAGEMENT DIVISION
N.D. DEPT. OF TRANSPORTATION
608 EAST BOULEVARD AVENUE
BISMARCK ND 58505-0700

ITB 760-06-13-050, CUTTING EDGES

Contract Period	Buyer	Date
August 1, 2013 – July 31, 2014	**Marilyn Langehaug**	**August 1, 2013**

Contract Number	Contract Name / Award		
50131255	**TUNGSTEN SNOWPLOW** **TUNGSTEN UNDERBODY SCRAPER** **TUNGSTEN MOTOR GRADER** **TUNGSTEN - I.C.E.** **CURB GUARDS - I.C.E.**		
Vendor **KENNAMETAL INC.**		Email: **terry.manway@kennametal.com**	
Service Representative **TERRY MANWAY**	Toll Free **800-564-9489**	Telephone **724-539-5406**	Fax Number **724-539-5079**

Contract Number	Contract Name / Award		
50131369	**STANDARD CURB GUARDS**		
Vendor **WINTER EQUIPMENT COMPANY, INC.**		Email: **rayanna@winterequipment.com**	
Service Representative **RAYANA MODZELEWSKI**	Toll Free **800-294-6837**	Telephone **440-946-8377**	Fax Number **888-810-9363**

Contract Number	Contract Name / Award		
50131370	**TUCA SX CUTTING EDGES**		
Vendor **KUEPER NORTH AMERICA LLC**		Email: **pschuster@fleetlogicglobal.com**	
Service Representative **PATRICIA SCHUSTER**	Toll Free	Telephone **843-723-7361**	Fax Number **843-723-7362**

SUPPLIER	MINIMUM REORDER QUANTITY	DELIVERY DAYS ARO
Kennametal Inc.	Tungsten Snow Plow – 100 LF	45 Days ARO
Kennametal Inc.	Tungsten Underbody Scraper – 100 LF	45 Days ARO
Kennametal Inc.	Tungsten Motor Grader – 100 LF	45 Days ARO
Kennametal Inc.	I.C.E. Edges – 100 LF	45 Days ARO
Kennametal Inc.	I.C.E. Curb Guards – 10 EA	45 Days ARO
Winter Equipment Company	Curb Guard – No Minimum	10 - 15 Days ARO
Kueper North America LLC	Tuca SX – 20 LF	10 Days ARO

CUTTING EDGE CONTRACT PRICING

Item	NDDOT Part Number	Description	Supplier & Brand	Reorder Price LF	Reorder Price Each
Tungsten Snowplow	76006-365597	3 Ft	Kennametal Inc.	$72.79	$218.30
Tungsten Snowplow	76006-365662	4 Ft	Kennametal Inc.	$71.93	$287.72
Tungsten/Carbide Underbody Scraper	76006-366009	3 Ft 5/8" Hole	Kennametal Inc.	$73.21	$219.63
Tungsten/Carbide Underbody Scraper	76006-366009	3 Ft 3/4" Hole	Kennametal Inc.	$73.47	$220.41
Tungsten/Carbide Underbody Scraper	76006-366108	4 Ft 5/8" Hole	Kennametal Inc.	$73.62	$294.48
Tungsten/Carbide Underbody Scraper	76006-366108	4 Ft 3/4" Hole	Kennametal Inc.	$72.40	$289.60
Tungsten/Carbide Underbody Scraper	76006-366157	5 Ft	Kennametal Inc.	$74.26	$371.30
Tungsten Motor Grader	76006-361604	3 Ft 5/8" Hole	Kennametal Inc.	$77.85	$233.55
Tungsten Motor Grader	76006-361604	3 Ft 3/4" Hole	Kennametal Inc.	$76.00	$228.00
Tungsten Motor Grader	76006-361638	4 Ft 5/8" Hole	Kennametal Inc.	$76.85	$307.40
Tungsten Motor Grader	76006-361638	4 Ft 3/4" Hole	Kennametal Inc.	$76.85	$307.40

Item	NDDOT Part Number	Description	Supplier	Brand & Part Number	Reorder Price LF	Reorder Price Each
Tungsten/Carbide Underbody Scraper	76006-653693	3 Ft	Kennametal Inc.	Kennametal Inc. I.C.E. 2035932 PB636	$73.96	$221.88
Tungsten/Carbide Underbody Scraper	76006-654894	4 Ft	Kennametal Inc.	Kennametal Inc. I.C.E. 2035931 PB648	$73.96	$295.84
Curb Guard I.C.E.		Each	Kennametal Inc.	Kennametal Inc. 3556530 (5/8 Hole) 5528929 (3/4 Hole)		(L / R) $245.15

Item	Supplier, Brand & Part Number	Bid Price Each
Curb Guard	Winter Equipment Co., PC6312	(L / R) $103.55
Curb Guard	Winter Equipment Co., PS6412K	$85.50
Curb Guard	Winter Equipment Co., CR463u	$68.61

Item	NDDOT Part Number	Description	Supplier & Brand	Bid Price	Reorder Price Each
TUCA SX 34855836X Snowplow	76006-369155	3 Ft.	Kueper North America LLC	$550.50	$550.50
TUCA SX 34855936X Snowplow	76006-369177	4 Ft.	Kueper North America LLC	$734.00	$734.00
TUCA SX UB 3485583TX Underbody Scraper		3 Ft.	Kueper North America LLC		$550.50
TUCA SX UB 3485593TX Underbody Scraper		4 Ft.	Kueper North America LLC		$734.00
TUCA SX UB 3485603TX Underbody Scraper		5 Ft.	Kueper North America LLC		$917.50
TUCA SX UB 3485653TX Underbody Scraper		6 Ft.	Kueper North America LLC		$1,101.00